

## Case Study

# Lansdowne Partners Automates Performance Reporting with HUB

### Customer Profile:

Lansdowne Partners is a \$9.5bn UK investment firm known for its long-term, value-oriented approach.

With a diverse portfolio and a reputation for disciplined investing, Lansdowne required a modern, scalable solution to support its growing operational and reporting demands.

### The Solution: HUB Performance Reporting

Lansdowne Partners selected HUB Performance Reporting, a SaaS solution that automates and governs reporting workflows:

- HUB delivered integration and standardization of performance data across all funds from internal systems and third-party vendors
- Automated share class performance calculations that were auditable and ready for internal and investor use
- Access to all historical performance data for reporting and audit purposes

## The Outcome

**Lansdowne successfully transitioned from multiple spreadsheets to a governed, automated reporting process. Key benefits included:**

- Improved accuracy and consistency in performance metrics
- Faster reporting cycles, reducing time-to-delivery and saving the team 60% time saving on the performance reporting process
- Enhanced governance and auditability across reporting workflows
- Scalable infrastructure to support future growth

## Implementation Highlights

- **Zero-cost PoV:** Delivered under NDA with full onboarding support
- **Lightweight Implementation:** onboarded with limited disruption to the team
- **Simple & Straightforward Commercials**

“We were delighted with HUB's speed of delivery and implementation, which created immediate value for us. HUB's flexible and modular products align perfectly with our strategic growth objectives, and we are excited to continue working with HUB as we streamline and scale our operations”

***Karen Zachary, COO, Lansdowne Partners***

HUB offers a suite of modular, cost-effective SaaS products that can be deployed in 4 weeks, improving productivity, data accuracy and control. We offer fast implementation, easy onboarding, and straightforward commercial terms.

**Join other leading asset managers and hedge funds that trust HUB. Contact [sales@hub.com](mailto:sales@hub.com) to schedule your demo.**